



Implement flexible, cost-effective Baan* enterprise solutions on IBM's AS/400® with the Baan and IBM Alliance

*Download "Baan Solutions for AS/400e** Systems" and
register for a FREE, on-site IBM e-Impact Assessment!*

Taking your company's ERP applications to the next level can be a daunting task without the right tools and integration support. That's why IBM and Baan now offer the fully integrated Baan enterprise solutions with end-to-end implementation, installation and support from the e-commerce professionals at IBM.

Right now, corporations worldwide are actively exploring technologies designed to link their engineering design, supply chain, manufacturing, distribution and back office functions in a seamless, enterprise-wide, e-enabled solution. In fact, many have already done so.

You can stay competitive, quickly and cost-effectively, with web-enabled enterprise resource management solutions implemented on your existing hardware - or if you prefer, by migrating to the powerful IBM AS/400, RS/6000 or Netfinity platforms.

To make that happen, IBM has joined forces with Baan to provide a unique e-business opportunity: to combine the power and flexibility of Baan enterprise solutions with the world-class implementation capabilities of IBM Global Services - with special financing options from IBM Global Financing that will help to assure timely payback.

Here's what the Baan and IBM Alliance can mean for you:

- Extend and streamline your operations with the complete end-to-end solutions. Baan can help you manage your business processes efficiently with world-class solutions including BaanERP™, BaanFOS™, BaanSCS™ and Baan E-Enterprise™.
- Save time, save money and speed time-to-market with IBM's Implementation Factory for Baan. Based on IBM's commitment to customer satisfaction and leadership in e-business, the Implementation Factory represents a major IBM investment in building teams, tools and facilities. It's also a major assurance for you of the best, most cost-effective and reliable Baan software implementations available for firms large and small, with the least disruption to your operations.

To learn more about Baan's fully integrated enterprise applications and how the IBM and Baan Alliance can save you time and money while achieving a single, transparent and seamless solution, you're invited to download a FREE copy of the white paper "Baan Solutions for AS/400e Systems" from the Baan Website.

Get your FREE Copy of the white paper "Baan Solutions for AS/400e Systems" at www.baan.com/AS400

This 16-page white paper spells out the advantages of Baan enterprise solutions, illustrates Baan's distributed architectures, discusses hardware functionality as integrated into Baan's end-to-end business solutions and more. You'll get details on Baan's open interfaces, portability and the performance, scalability and flexibility of the Baan and IBM solution.

Respond Now to Register for a FREE, onsite IBM e-Impact Assessment!

Visit www.baan.com/AS400 and you may also qualify for a FREE, IBM e-Impact Assessment (available for a limited time only - equivalent to one day's worth of consulting value). Tailored specifically for customers ready to take advantage of this special offer, the survey will assist in evaluating your company's transformation to an e-business environment. An IBM professional will perform analysis of your completed survey and provide a presentation that will help you visualize the path to web-enabled competitiveness.

Qualify for the Deferred Payment Plan!

You may also qualify for IBM Global Financing deferred payments making your Baan enterprise solution an even more cost-effective way to e-enable your business, end-to-end. With deferred payments, you could begin reaping benefits today while distributing costs - actually seeing a return on your Baan investment before your first payment is due!

For complete details, call toll-free 1-888-843-2226, x521, or complete and return the enclosed e-Impact Assessment card.

Sincerely,

Trent Peterson
IBM Alliance Manager,
Americas, Baan Company

Gail Wragg
Baan Alliance Manager
Americas, IBM

P.S. See the enclosed invitation to take advantage of a very special opportunity to meet with Baan and IBM experts for a thorough overview of the Baan enterprise solution suite of products running on the AS/400e.



IBM Global Financing offerings are provided through IBM Credit Corporation in the United States, IBM Canada Ltd, and other IBM subsidiaries and divisions worldwide to qualified customers. Rates are based on a customer's credit rating, financing terms and options and may vary by country. Other restrictions may apply. Rates and offerings are subject to change, extension or withdrawal without notice.

*Baan, BaanERP, BaanFOS, BaanSCS and Baan E-Enterprise are registered trademarks of Baan Development B.V. in the United States and/or other countries.

**IBM, AS/400, AS400e, Netfinity, and RS/6000 are trademarks or registered trademarks of IBM Corporation in the United States, other countries, or both.

